



CONTINENTAL BROOME

My name is Barry Salmon and I have been employed as grounds manager at the Mercure Inn Continental Broome for the past eight years. The hotel is on a 2 hectare site, consisting of extensive lawn areas, many varieties of palms, flowering shrubs and plants. The site is less than a kilometre from the ocean (Roebuck Bay).

In June 2002 I noticed formations of dried salt on bare patches of lawn once dry. There were signs of stressed palms (fronds drooping) and flowering plants (ixoras) appearing iron deficient (yellowing of new leaves). I maintain a regular fertilising and pest control program, so the problem had to be with the water supply.

Water samples were taken from our bore and tested by a local irrigation company. The test came back with a salt reading of 2100 ppm. I was advised that other bore water uses near our property were also having problems with the high salt content (Broome Hospital, Broome Primary School).

At this stage we had converted to mains town supply at an additional cost of \$4000 per month.

In consultation with the company engineer we were introduced to the Hydrosmart unit. Once the unit was installed, (quite an easy task), we tested part of the property, a large lawn area, for six weeks. The water supply to this area through the Hydrosmart unit kept lawn in good condition.

After the six-week trial we converted the water supply to the whole property. I have not had any problems with any plant, lawn, palm, etc since.

This unit does work. It's as simple as that! The bore water supply is regularly tested and a salt content has reached as high as 3200 ppm.

I can recommend this unit to anybody with a high salt water content problem and would be happy to chat with you about this product.

A handwritten signature in blue ink, appearing to read 'Barry Salmon', written over a dotted line.

B A SALMON
14 July 2004



Official Hotel Group of the Australian Olympic Team

Weld Street
(PO Box 79)
Broome WA 6725 Australia
Tel: 61 (8)91921002
Fax: 61 (8)91921715
Email:
mercurebroome@bigpond.com.au

www.mercure.com.au

www.accorhotels.com.au